

MARKET CALCULUS



2024

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Who are we?

Market Calculus is a database that offers a detailed market report from a single platform, covering many valuable data you need regarding exports, such as

- **price analysis**
- **product analysis**
- **target market determination**
- **changes in the market**
- **market overview**
- **information about countries with decreasing and rising market shares**
- **importer company data**

The reports we provide are based on research that covers multiple factors, including company data, economic changes and detailed examination of market segments.



MARKET REPORT





There are billions of raw data such as

- **foreign trade statistics**
- **company information**
- **transportation data**
- **customs duties**
- **import price information**
- **market data**

that we continuously and systematically provide for each product/product group from many different sources.

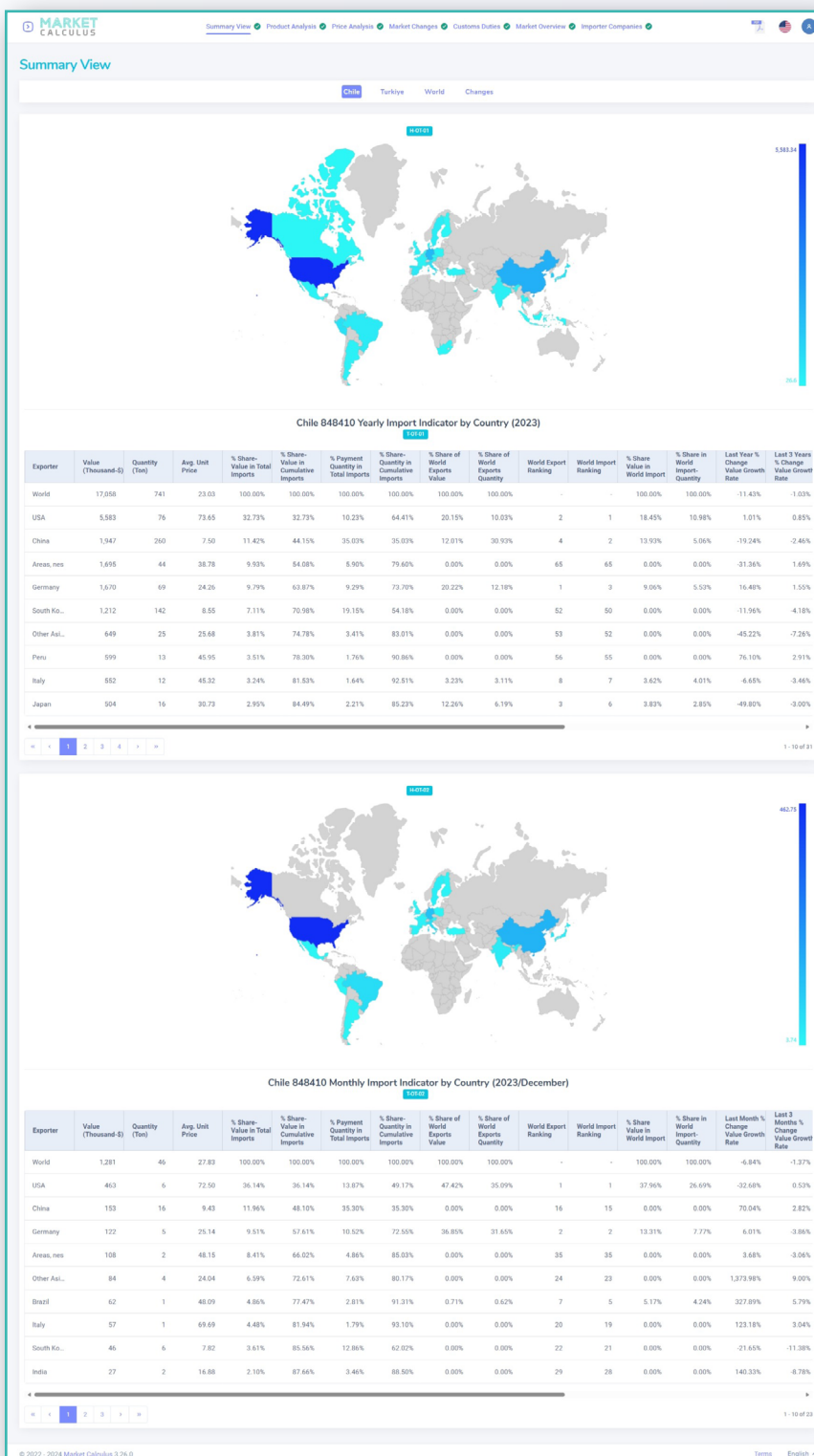
We clean, classify, process them, and analyze the developments in global markets on a monthly basis with the algorithms we develop and present them to our members.





Summary View

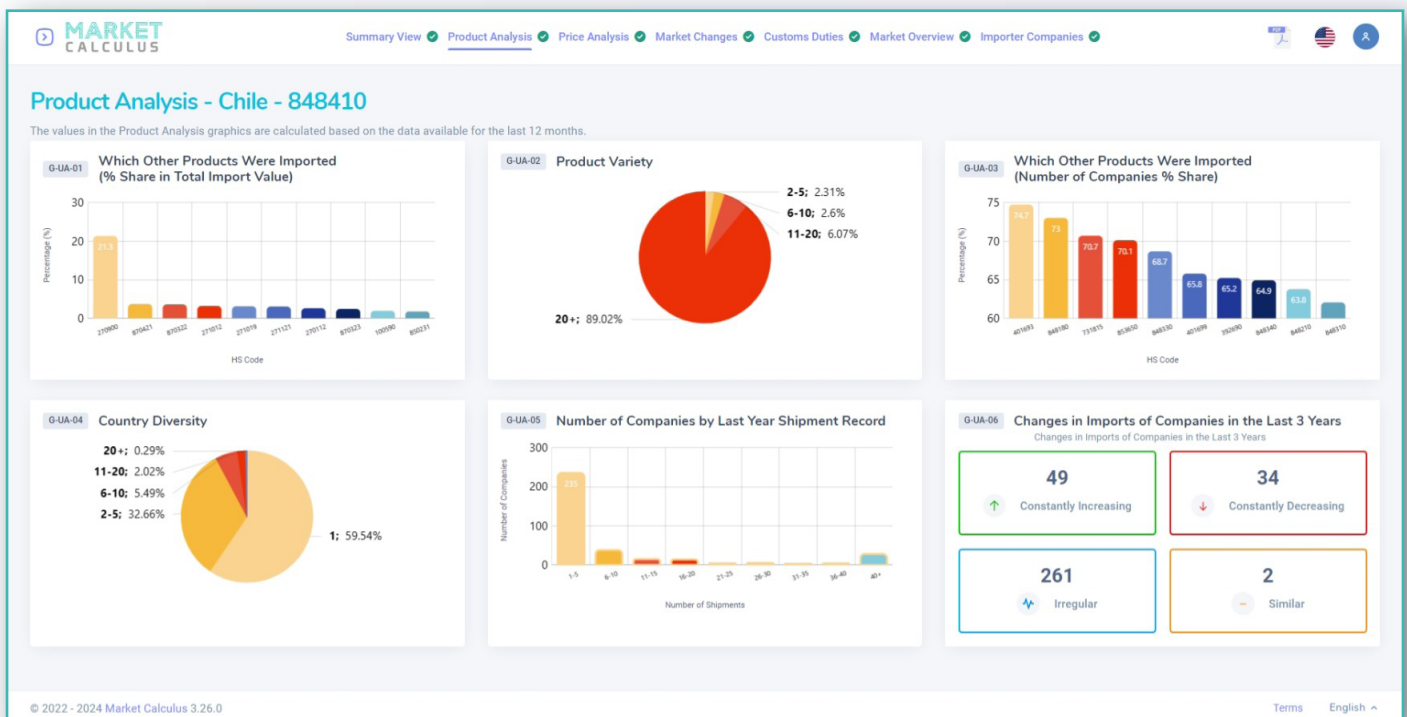
Examine import and export analyzes of countries on an annual and monthly basis.





Product Analysis

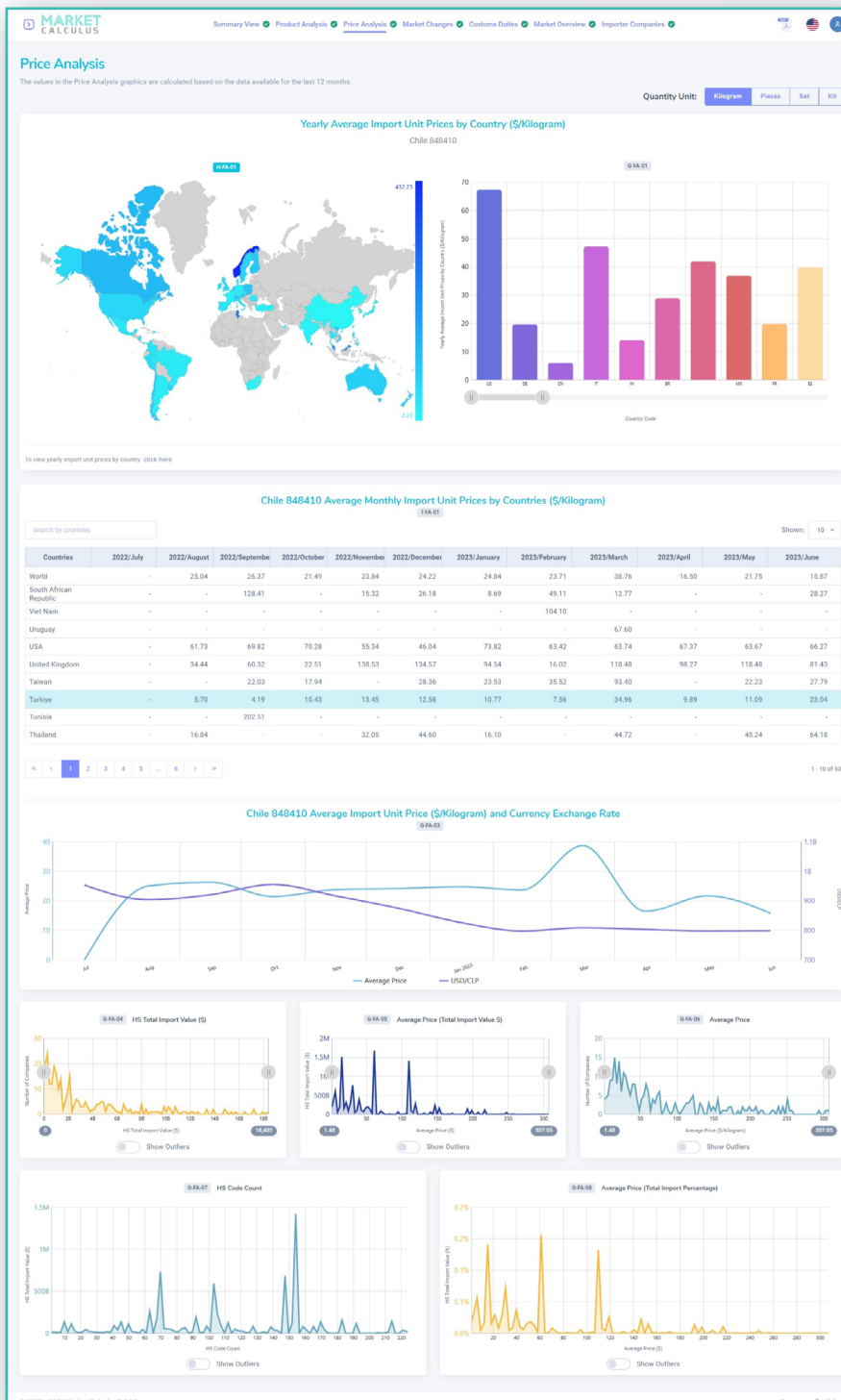
Reach the information about which importers are active in the selected market, from how many countries and which products are imported mostly.





Price Analysis

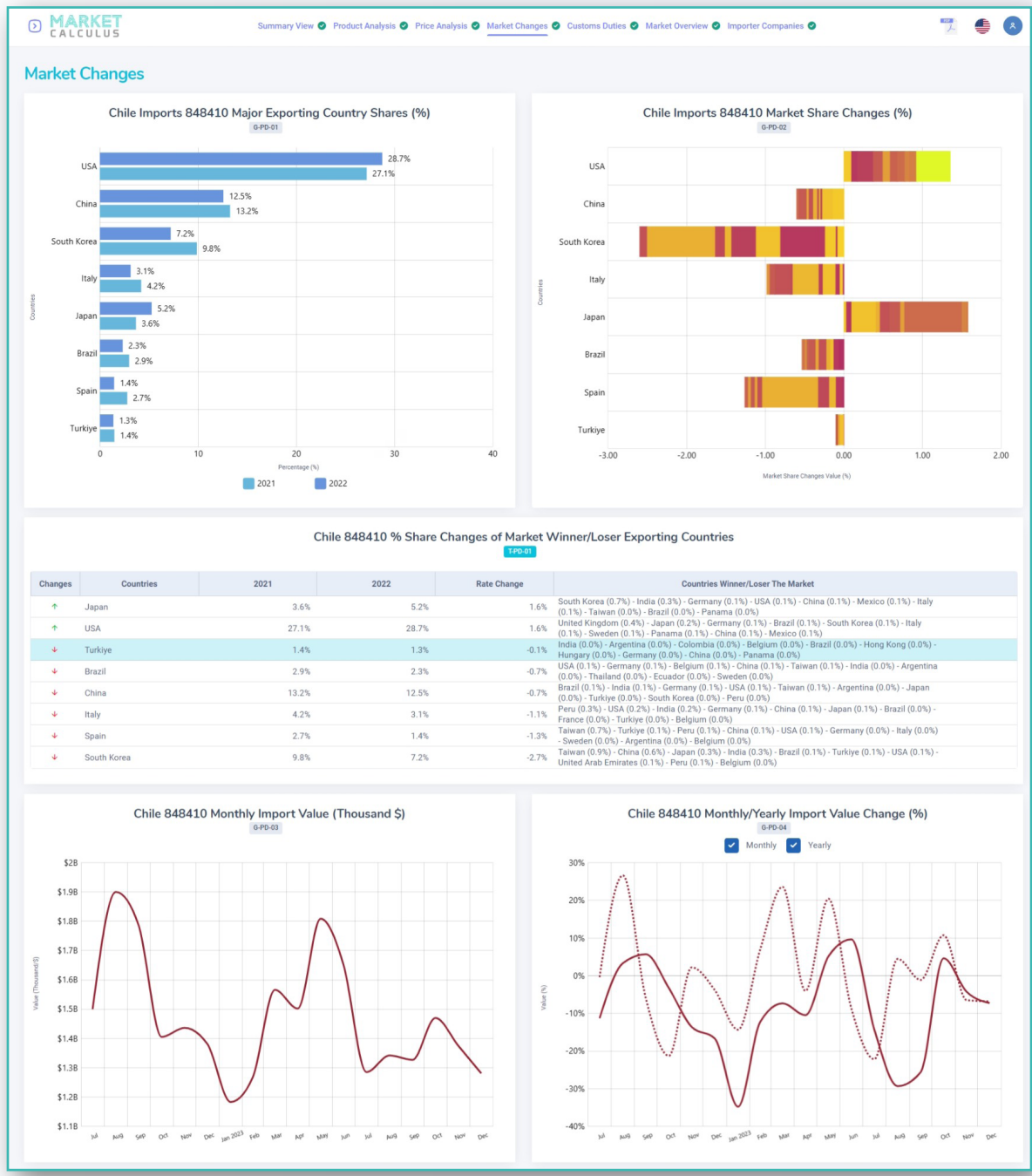
Find out the monthly and yearly average prices of the imported products you search for.





Market Changes

Analyze countries' market losses and gains, which vary from year to year, from which countries they gained their shares and to which countries they lost their shares, on detailed charts.





Customs Duties

Examine the customs duties applied by countries.

MARKET CALCULUS Summary View Product Analysis Price Analysis Market Changes **Customs Duties** Market Overview Importer Companies

Customs Duties

T-GV-01 Chile - Customs Duty Rates - 2023 Search Collapse All

HS Code	Description	U.A.	Adv.	Estad. Unidad Código	Turkiye
848410	- Gaskets and similar joints of metal sheeting combined with other material or of two or more layers of metal				
84841000	- Juntas metaloplásticas	KB	6	KN-06	6%

T-GV-02 Chile - TLC Chile - Turquía [SA 2017] Search Collapse All

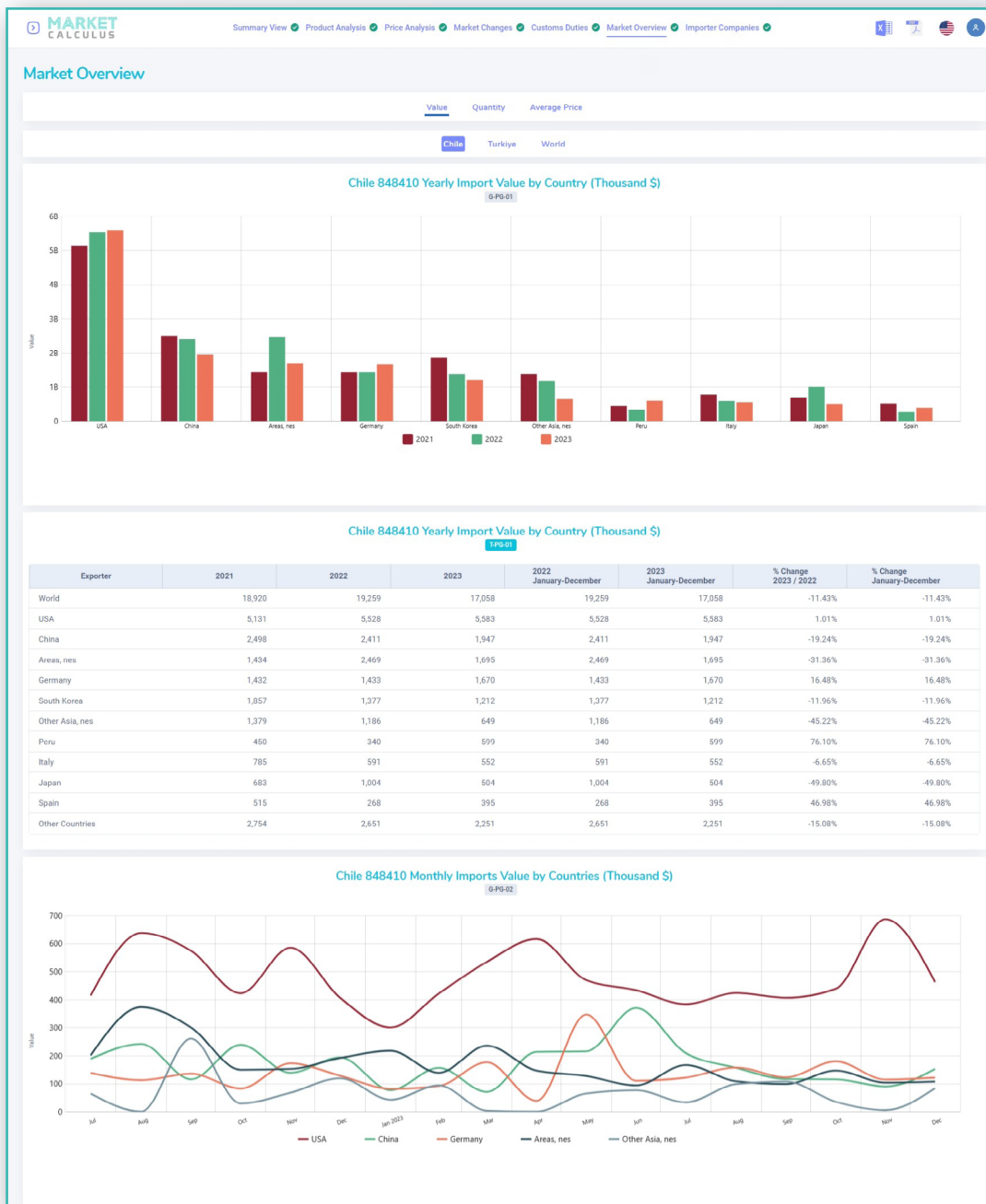
HS Code	Description	2020	Tasa base	Turkiye
848410	- Gaskets and similar joints of metal sheeting combined with other material or of two or more layers of metal			
84841000	- Juntas metaloplásticas	0%	6%	0%

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Market Overview

Get more information such as which companies are doing business in your target market, which products are being sold, average price data and market growth data.



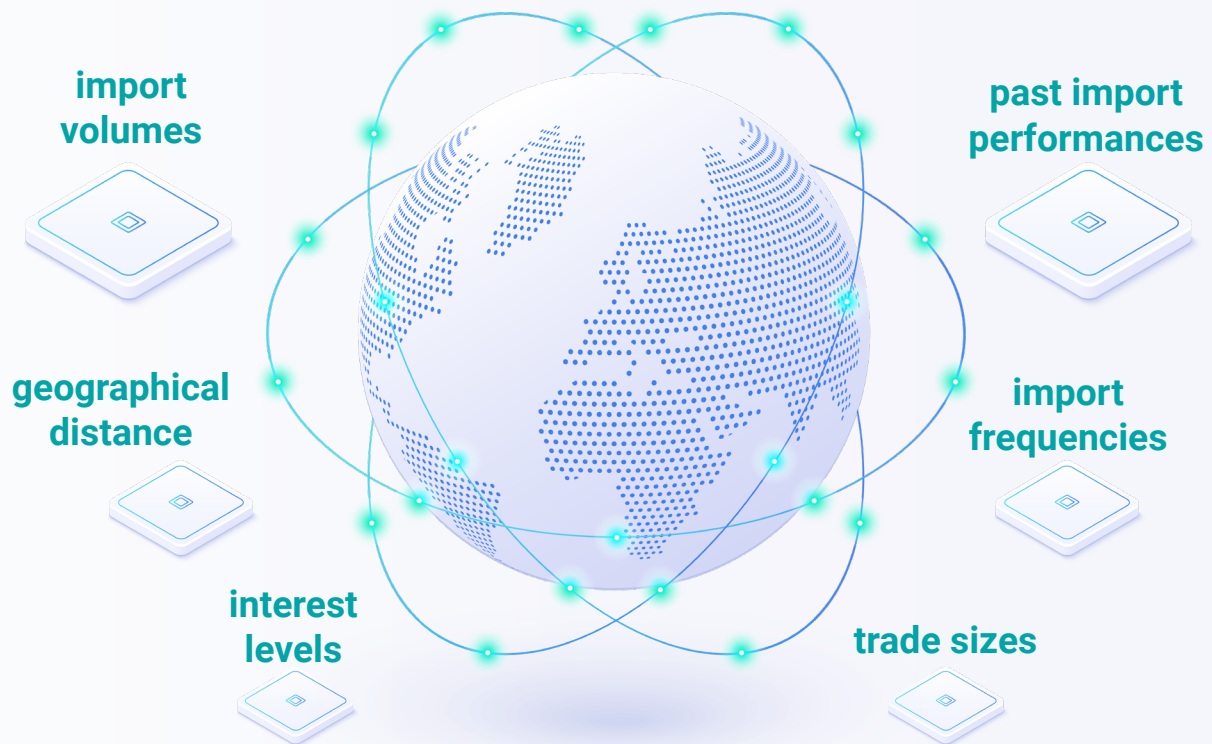


Importer Companies

Most Suitable & Qualified Importer Company Information

We Recommend the Most Suitable Importers for Your Company and Help You Reach Pinpoint Customers!

You can access the information of importers with high potential among millions of actual importer companies.



By evaluating many parameters, the most suitable importers are ranked and irrelevant companies are eliminated.

In the most suitable & qualified importers lists, you can filter the status of the importers, the number of supplier companies, the number of supplier countries and the number of imported HS codes.



Importer Company Forecasts

We can forecast future importers with almost 100% accuracy.

Within the framework of Artificial Intelligence analysis, we identify companies with a high potential to import a product or product group in the selected target market and present them to exporting companies within the scope of the "Potential Importers" module.

MARKET CALCULUS Summary View Product Analysis Price Analysis Market Changes Customs Duties Market Overview Importer Companies

Importer Companies

Chile 848410 The Most Suitable & Qualified Importers Filtered Firm Number / Total Firm Number: 345 / 345

Importer Status: All Steady Unsteady Number of Supplier Companies: All One Many Supplier Country Count: All One Many Number of HS Codes Imported: All One Many Logistics and Custom Brokers: Show Hide

Search by Name or Industry

Ranking	Importer Name	Web	848410 HS Total Import Value (\$)	Total Import Value (\$)	Market Share	Number of Shipments	Arg Price/Quantity (\$)	848410 Total Quantity (Kilogram)	Sector List	Import Exchange
1	FINNING CHILE S.A.	https://www.finning.cl	\$1,679,855	\$1,091,204,608	15.65%	1,800	\$60.13	27,505	Machinery and Parts, Au...	↕
2	DISTRIBUIDORA CUMMINS CHILE S.A.	https://www.cummins.cl	\$1,416,593	\$125,372,992	13.19%	268	\$110.55	12,804	Automotive and Sub-Ind...	↕
3	SKC SERVICIOS AUTOMOTRICES S.A.		\$372,212	\$79,071,080	0.38%	37	\$32.14	1,187	Machinery and Parts, Au...	↕
4	TETRA PAK DE CHILE COMERCIAL LTDA	https://www.tetrapak.cl	\$21,750	\$71,584,024	0.2%	28	\$171.10	122	Ferrous and Non-Ferrou...	↕
5	ENFI GENERACION CHILE S.A.	https://www.enfi.cl	\$1,802	\$365,053,216	0.00%	3	\$129.13	9	Chemical, Defense and ...	↕
6	EMPINAC DE COMINDUSTRIA LTDA.		\$1,304	\$2,308	0.01%	1	\$28.98	45	Machinery and Parts, Air...	↕
7	FERROCARRIL DE ANTOFAGASTA A BOLIVIA	https://www.diamantof.agencia.cl	\$55,489	\$19,905,500	0.52%	19	\$94.76	584	Electrical Electronics, A...	↕
8	GEOTEC BOYLES BROS S.A.	https://geotec.cl	\$11,488	\$2,961,776	0.11%	8	\$255.31	45	Machinery and Parts, Fe...	↕
9	PANELES ARAUCO S.A.	https://www.arauco.cl	\$7,878	\$32,899,168	0.07%	5	\$69.17	90	Furniture, Paper and For...	↕
10	COMPANIA AGROPECUARIA COPEVAL S.A.	https://www.copeval.cl	\$3,977	\$53,492,204	0.04%	7	\$26.17	152	Chemical, Machinery an...	↕

1 - 10 of 345

The data in the table is calculated according to the last 12 months. Latest data updated at: 18/3/2023

Importer Companies by Countries (777 Pieces)

Chile 848410

Chile 848410 Potential Importers Filtered Firm Number / Total Firm Number: 150 / 150

Importer Status: All Steady Unsteady Number of Supplier Companies: All One Many Supplier Country Count: All One Many Number of HS Codes Imported: All One Many

Search by Name or Industry

Ranking	Importer Name	Web	Total Import Value (\$)	Number of Shipments	Sector List	Import Exchange
1	SCHNEIDER ELECTRIC CHILE S.A.	https://www.schneider-electric.cl	\$34,010,836.00	7,136	Electrical Electronics, Automotive and Sub-In...	↕
2	RS COMPONENTES ELECTRONICOS LTDA.	https://www.rs-online.com	\$950,586.00	919	Electrical Electronics, Air Conditioning, Ferro...	↕
3	RHONA S.A.	https://rhona.cl	\$38,109,204.00	4,732	Electrical Electronics, Steel, Ferrous and Non...	↕
4	ROCKWELL AUTOMATION CHILE S.A.	https://www.rockwellautomation.com	\$21,618,024.00	4,247	Electrical Electronics, Ferrous and Non-Ferrou...	↕
5	EATON (CHILE) INDUSTRIES S.p.A.	https://www.eaton.com	\$23,536,844.00	2,200	Electrical Electronics, Automotive and Sub-In...	↕
6	CIEF COMERCIAL S.A.	https://chief.cl	\$22,826,608.00	699	Automotive and Sub-Industry, Ship and Yacht...	↕
7	LEGRAND ITICINO CHILE LTDA	https://www.legrand.cl	\$36,131,228.00	22,709	Electrical Electronics, Chemical, Ferrous and ...	↕
8	INGENIERIA DESMAT LTDA.	https://grupodesmat.cl	\$11,132,574.00	1,909	Electrical Electronics, Chemical, Ferrous and ...	↕
9	HUAWEI CHILE S.A.	https://consumer.huawei.com	\$102,047,584.00	4,421	Electrical Electronics, Automotive and Sub-In...	↕
10	EECOL INDUSTRIAL ELECTRIC SUDAMERICA LTDA	https://www.eecol.cl	\$9,412,201.00	899	Electrical Electronics, Chemical, Ferrous and ...	↕

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The data in the table is calculated according to the last 12 months.



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